

# NORTH FLORIDA LENDER NEWS

May 2008

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## Special Points of Interest

- 2008 Lender Awards Congrats to SBA's Top Lenders!!
- North Florida District Calendar of Events
- FY 2008 Loan Approvals by 7(a), 504 and County

Helping small businesses  
**start**, **grow** and **succeed**.



Your Small Business Resource

## Congratulations to SBA's TOP Lender of Fiscal Year 2007!!!!

The SBA presented awards to SBA's Top Lenders at the 16th Annual Small Business Week and Lender Awards Luncheon on May 1st, 2008 in Jacksonville. Congratulations to these winning lenders and to all SBA participating lenders!!!!



Pictured L to R: Top: George Andreas, CIT, John Baites, Compass Bank, Robert Tighe, Bank of America, Jerry Mayes & Kristen Tackett, Florida First Capital Finance Corporation, Scott Keith, BB&T, John Duce, Wachovia, Bottom Row L to R: Shirley Walker, the Alliance Orlando, Brenda Bowers & Mercedes McCall of Banco Popular, Vicky Beaudry, First Coast Community Bank and Stephanie vanBlokland, SunTrust

## 7(a) Lenders – Highest Number of Loans

<u>Category</u>	<u>Award</u>	<u>Recipient</u>
Over 200 Loans	Platinum	Bank of America Innovative Bank
100 - 200 Loans	Gold	Banco Popular North America Capital One, FSB
50 - 100 Loans	Silver	Compass Bank Washington Mutual Bank CIT Small Business Lending
25 – 50 Loans	Bronze	SunTrust Bank Branch Banking & Trust First Coast Community Bank Wachovia SBA Lending, Inc.

## Community Express Lenders

Borrego Springs Bank \* Innovative Bank \* Superior Financial Group

## Lender With Highest Number of Loans to Veteran's

Bank of America – 35 Loans

## 504 Loan Program

Highest Number of Loans

Florida First Capital Finance Corporation

Top 1st Mortgage Lender

SunTrust Bank

*SBA CALENDAR OF EVENTS***May 27 – Jacksonville**

Come learn what the SBA has to offer 10:00 am to 12:00 pm at the SBA Offices 7825 Baymeadows Way; Suite 100-B. To register, call Veronica Wallace, 904-443-1923.

[www.franshiseshowinfo.com](http://www.franshiseshowinfo.com).

**June 11– Panama City**

The Bay County Chamber of Commerce is hosting a Small Business Conference at Gulf Coast Community College. For more information contact [Elizabeth@baycountychamberfl.com](mailto:Elizabeth@baycountychamberfl.com) at the Bay County Chamber of Commerce.

North Florida 7:30 am to 4:00 pm. For more information, please visit [www.sba.gov/fl/north](http://www.sba.gov/fl/north)

**May 31 & June 1st– Jacksonville**

Come hear the SBA and others present and visit the booths at the Jacksonville Franchise Show at the Prime Osborne Convention Center 11:00 am 5:00 pm. For more information, visit

**July 9– Jacksonville**

Annual meeting for all 8(a) Firms at the University of

**July 25, 2008-Jacksonville**  
Women's Business Roundtable. Discussion include why businesses fail . 7825 Baymeadows Way; Suite 100-B from 12:00 to 2:00. For more information, contact Donna Padgug, [donna.padgug@sba.gov](mailto:donna.padgug@sba.gov)

Let us know what you are up to! Please send any upcoming events to [lola.naylor@sba.gov](mailto:lola.naylor@sba.gov)

**Stay up to Date!**

Visit the SBA North Florida District Website!  
[www.sba.gov/fl/north](http://www.sba.gov/fl/north)

**North Florida District 504 Loan Report for Month ending April 30, 2008**

SMALL BUSINESS ADMINISTRATION NORTH FLORIDA DISTRICT OFFICE 504 Loans Year to Date for FY 2008		As of 4/30/2008	
Lender Name	Number of Loans	Dollar Amount	
FLORIDA BUSINESS DEVELOPMENT CORPORATION	77	\$39,322,000.00	
FLORIDA FIRST CAPITAL FINANCE CORPORATION, INC.	73	\$38,542,000.00	
GULFCOAST BUSINESS FINANCE, INC.	4	\$1,635,000.00	
COASTAL AREA DISTRICT AUTHORITY, INC.	1	\$753,000.00	
INDEPENDENT DEVELOPMENT SERVICES CORPORATION	1	\$939,000.00	
ESSENTIAL CAPITAL FINANCE, INC.	1	\$600,000.00	
<b>Total:</b>	<b>157</b>	<b>\$81,791,000.00</b>	

Lender	Number of Loans	Dollar Amount
INNOVATIVE BANK	149	\$2,450,000.00
BANK OF AMERICA, NATIONAL ASSOCIATION	73	\$2,149,600.00
BANCO POPULAR NORTH AMERICA	68	\$11,666,800.00
COMPASS BANK	40	\$3,207,400.00
SUNTRUST BANK	39	\$4,341,600.00
CAPITAL ONE BANK (USA), NATIONAL ASSOCIATION	34	\$1,325,000.00
FIRST COAST COMMUNITY BANK	26	\$7,394,200.00
SUPERIOR FINANCIAL GROUP, LLC	25	\$210,000.00
CIT SMALL BUSINESS LENDING CORPORATION	22	\$10,375,300.00
WASHINGTON MUTUAL BANK	19	\$524,000.00
AMERICAN ENTERPRISE BANK OF FLORIDA	18	\$4,774,400.00
REGIONS BANK	18	\$4,666,000.00
BANKFIRST	14	\$2,203,500.00
PNC BANK, NATIONAL ASSOCIATION	13	\$6,740,500.00
BUSINESS LOAN CENTER, LLC	11	\$1,188,100.00
WACHOVIA SBA LENDING, INC.	11	\$10,187,600.00
NATIONAL CITY BANK	10	\$1,184,000.00
WACHOVIA BANK, NATIONAL ASSOCIATION	10	\$1,080,000.00
BRANCH BANKING AND TRUST COMPANY	8	\$3,211,500.00
CAPITAL ONE, NATIONAL ASSOCIATION	8	\$425,000.00
UNITED BANK	7	\$756,300.00
COMERICA BANK	7	\$3,119,900.00
UPS CAPITAL BUSINESS CREDIT	7	\$4,667,000.00
BORREGO SPRINGS BANK, N.A.	6	\$185,000.00
CENTERBANK OF JACKSONVILLE, N.A.	5	\$867,000.00
FIRST NATIONAL BANK OF NASSAU COUNTY	5	\$4,443,000.00
FIRST NATIONAL BANK OF ARIZONA	4	\$966,600.00
COMMUNITY WEST BANK, NATIONAL ASSOCIATION	4	\$1,618,500.00
MERCHANTS & SOUTHERN BANK	4	\$465,000.00
MOUNTAIN 1ST BANK & TRUST COMPANY	4	\$6,840,000.00
FIRST COMMERCIAL BANK OF FLORIDA	3	\$387,500.00
COMMUNITY SOUTH BANK D.B.A COMMUNITY SOUTH	3	\$1,530,000.00
COMMERCE BANK, NATIONAL ASSOCIATION	3	\$800,000.00
BEACH BUSINESS BANK	3	\$2,530,500.00
SMALL BUSINESS LOAN SOURCE, LLC	3	\$1,241,000.00
HAVEN TRUST BANK FLORIDA	3	\$380,000.00
FIFTH THIRD BANK	3	\$1,470,000.00
UNITY BANK	2	\$1,885,100.00
BANGOR SAVINGS BANK	2	\$50,000.00
BANK OF PENSACOLA	2	\$688,400.00
NCB, FSB	2	\$875,000.00
WELLS FARGO BANK, NATIONAL ASSOCIATION	2	\$75,000.00
THE HUNTINGTON NATIONAL BANK	2	\$1,883,700.00
BUSINESS CAROLINA, INC.	1	\$450,000.00
COASTAL COMMUNITY BANK	1	\$75,000.00
BUSINESS LENDERS, LLC	1	\$1,000,000.00
WEBBANK	1	\$260,000.00
VANGUARD BANK & TRUST COMPANY	1	\$150,000.00
UNITED WESTERN BANK	1	\$175,000.00
THE TALLAHASSEE STATE BANK	1	\$55,000.00
STEARNS BANK NATIONAL ASSOCIATION	1	\$485,500.00
SILVER STATE BANK	1	\$25,000.00
RIVERSIDE NATIONAL BANK OF FLORIDA	1	\$10,000.00
PLANTERSFIRST	1	\$188,440.00
FIRST PRIORITY BANK	1	\$250,000.00
JPMORGAN CHASE BANK, NATIONAL ASSOCIATION	1	\$25,000.00
EASTERN FINANCIAL FLORIDA CU	1	\$267,938.00
HOME LOAN INVESTMENT BANK, F.S.B.	1	\$700,000.00
HAVEN TRUST BANK	1	\$130,000.00
FIRSTATLANTIC BANK	1	\$300,000.00
ALLIANCE BANK	1	\$801,300.00
FIRST INTERNATIONAL BANK	1	\$2,000,000.00
FIRST ATLANTIC FINANCIAL HOLDINGS	1	\$360,000.00
FAIRWINDS CU	1	\$75,000.00
EXCEL NATIONAL BANK	1	\$797,000.00
M&I MARSHALL & ILSLEY BANK	1	\$50,000.00
<b>Total:</b>	<b>725</b>	<b>\$125,659,178.00</b>

**7(a) SBA  
North Florida  
Loans  
Approved as  
of April 30,  
2008**

NORTH FLORIDA DISTRICT LOANS BY COUNTY MONTH  
ENDING APRIL 30, 2008

County	Number of Loans	Dollar Amount
ALACHUA	22	\$6,001,700.00
BAKER	3	\$360,000.00
BAY	19	\$8,640,500.00
CITRUS	9	\$2,836,000.00
CLAY	26	\$6,803,538.00
COLUMBIA	1	\$347,000.00
DUVAL	153	\$44,978,000.00
ESCAMBIA	27	\$3,615,500.00
FLAGLER	11	\$3,025,100.00
FRANKLIN	1	\$75,000.00
GADSDEN	2	\$2,308,000.00
HERNANDO	13	\$5,300,800.00
JACKSON	1	\$15,000.00
JEFFERSON	1	\$349,000.00
LAKE	33	\$7,007,500.00
LEON	23	\$4,130,800.00
LEVY	4	\$1,593,000.00
MADISON	2	\$343,500.00
MARION	17	\$2,335,500.00
NASSAU	19	\$6,619,000.00
OKALOOSA	17	\$5,875,000.00
ORANGE	294	\$53,625,100.00
PUTNAM	2	\$100,000.00
SANTA ROSA	13	\$1,855,300.00
SEMINOLE	77	\$18,550,700.00
ST. JOHNS	26	\$5,290,000.00
SUMTER	5	\$2,430,000.00
SUWANNEE	3	\$1,755,000.00
VOLUSIA	46	\$8,766,240.00
WAKULLA	2	\$225,000.00
WALTON	7	\$1,283,500.00
WASHINGTON	3	\$1,009,900.00
<b>Total:</b>	<b>882</b>	<b>\$207,450,178.00</b>

**U. S. Small Business  
Administration**

SBA North Florida District Office  
7825 Baymeadows Way  
Suite 100B  
Jacksonville, FL 32256

Phone: 904-443-1900  
Fax: 904-443-1980  
E-mail: [lola.naylor@sba.gov](mailto:lola.naylor@sba.gov)

*11% (80 Loans) of  
SBA' North Florida  
7(a) Loans as of April  
30, 2008 are were  
approved to Veterans.*

Helping small businesses  
**start, grow and succeed.**

